

2021.12～START

Negotiation Corner Automation



Negotiations will be choice from the following way from December, 2021.



A. On-line negotiations

A way of On-line negotiations is 3.

- ① Buyer seat
- ② Information terminal
- ③ AI-NET



B. I negotiate through Arai staff.

Request To Register Your Contacts For Auto Negotiation

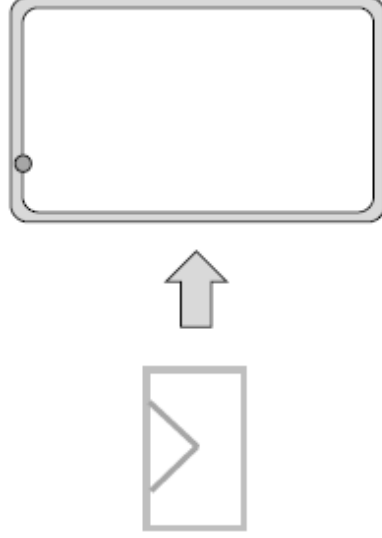
Auto negotiation system is going to be automated from December , 2021 auction Our staffs controlled negotiation, but the system will take it. Please register your contact information on AI-NET in advance for smooth negotiation.

1 In AI-NET top page

"E-mail Service" -> "Register your contacts", please type your phone number and name of person in charge

2

SMS will be sent to your registered phone number
Your registration is not completed yet, please following your display to complete it

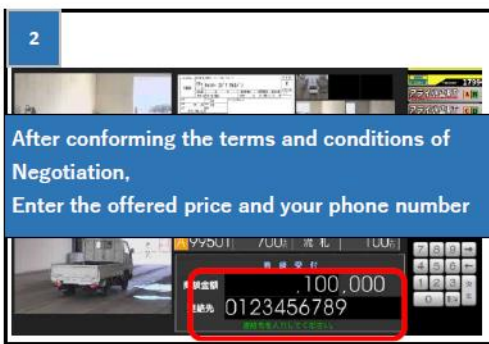
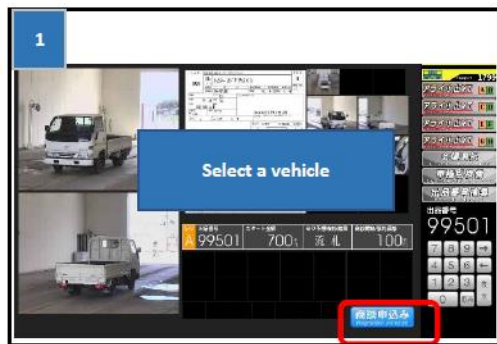


After your registration is completed, you will be able to receive notification of negotiation from buyers. You can change your contact number temporary on negotiation page after receiving first notification . If you have a feature phone, some messages might be sent

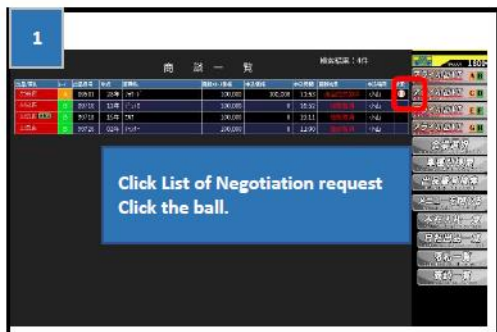
Please register your contact information

How to use online negotiation system on buyer seat

buyer



seller



4 In the reverse negotiation, the winning bidder and the selling dealer are swapped.

When your turn comes, SMS notification will be sent automatically to the phone number you registered. Please proceed the negotiation by following the steps above.

※reverse negotiation is applied by seller

seller

When a negotiation application comes your vehicle, notification will be displayed in the upper right corner of the screen. When your turn comes, SMS notification will be sent automatically to the phone number you registered through the AI-NET - My Page tab - Register your contacts screen. From the second time onward, SMS will be sent to the phone number that you entered on the screen.

buyer

When your turn comes, notification will be displayed in the upper right corner of the screen. Also SMS notification will be sent automatically to the phone number you registered.



How to use online negotiation system on AI-NET

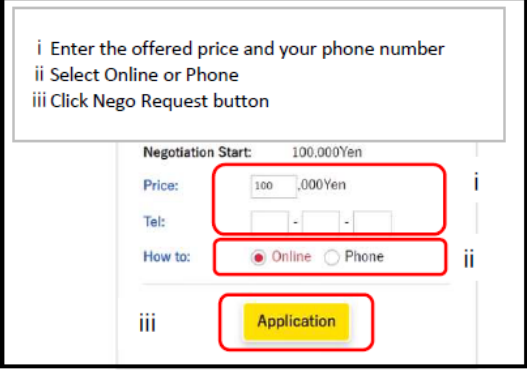
buyer

1



2

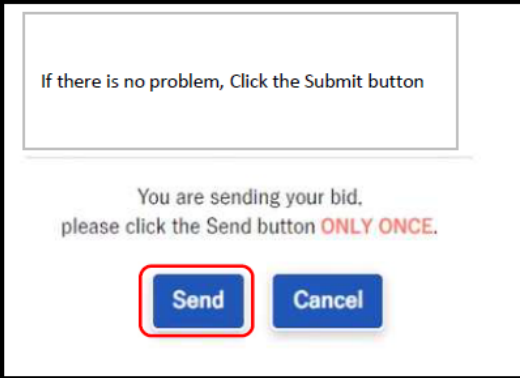
i Enter the offered price and your phone number
 ii Select Online or Phone
 iii Click Nego Request button



3

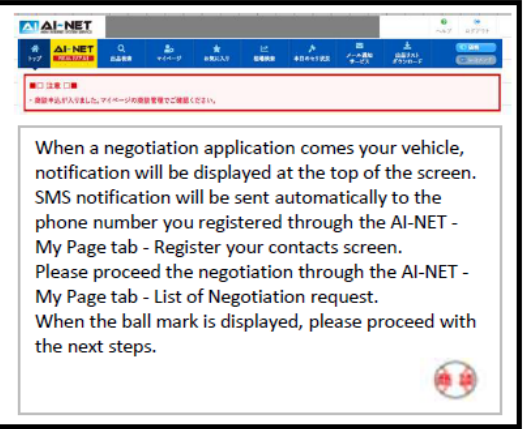
If there is no problem, Click the Submit button

You are sending your bid.
 please click the Send button **ONLY ONCE.**



seller

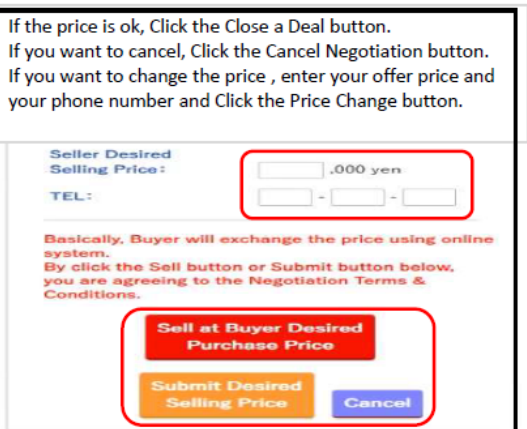
1



When a negotiation application comes your vehicle, notification will be displayed at the top of the screen. SMS notification will be sent automatically to the phone number you registered through the AI-NET - My Page tab - Register your contacts screen. Please proceed the negotiation through the AI-NET - My Page tab - List of Negotiation request. When the ball mark is displayed, please proceed with the next steps.

2

If the price is ok, Click the Close a Deal button.
 If you want to cancel, Click the Cancel Negotiation button.
 If you want to change the price, enter your offer price and your phone number and Click the Price Change button.

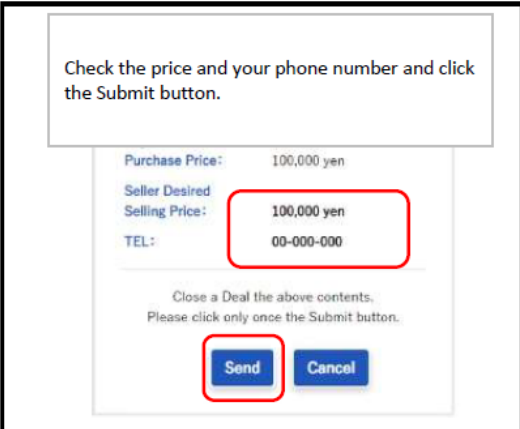


3

Check the price and your phone number and click the Submit button.

Purchase Price: 100,000 yen
 Seller Desired Selling Price: 100,000 yen
 TEL: 00-000-000

Close a Deal the above contents.
 Please click only once the Submit button.



When a negotiation application comes your vehicle, notification will be displayed at the top of the screen.

SMS notification will be sent automatically to the phone number you registered through the AI-NET - My Page tab - Register your contacts screen..

Please proceed the negotiation through the AI-NET - My Page tab - List of Negotiation request.

When the ball mark is displayed, please proceed with the next steps.